



Development Director

Purpose: The Development Director will be responsible for leading, alongside the Executive Director, the camp's effort to engage, build, and maintain strong relationships with Riverside's current donor base and establish new relationships by clearly communicating camp's mission and values for future ministry.

Qualifications

- Disciple of Jesus Christ.
- A leader who demonstrates a consistent life of integrity and humility (1 Timothy 3:1-12 and Titus 1:6-9).
- Embraces Riverside's Mission, Core Values, and Statement of Faith.
- Committed to the Biblical design for ministry leaders to equip God's people to do His work (Ephesians 4:11-13).
- 3+ years of camp ministry or congregational ministry experience.
- Excellent relational, verbal communication, strategic thinking, and team building skills.
- Passion for camping ministry and understanding of the importance of partnering with the ministry of the local church.
- Self-motivated individual who continues to seek new opportunities for engaging with new churches and donors.

Responsibilities to include:

- Deepen relationships with current donors, both individuals/families and church partners.
- Develop relationships with new and potential donors.
- Further the mission of Riverside by clearly communicating the mission and values of Riverside in individual conversations and group presentations.
- With the Executive Director, develop annual development goals for the continued ministry of Riverside.
- With the Executive Director, vision and implement future capital campaign(s) as part of our Master Plan Process.
- Direct and coordinate annual fundraising events
- Become an expert with One Cause and Donor Dock platforms for ease of use for donors, and communicate regularly/efficiently with our supporters.
- Carry out other duties as needed to support the ministry of Riverside

Compensation to Include

- We desire this position to be full-time. There is the possibility of hybrid (in office/remote work)
- Holidays, 2 weeks of paid vacation, and sick days as discussed and in line with camp policies.
- Health insurance through the Riverside group plan if needed (there will be an out of pocket cost), as well as FSA plan.
- Participation available in our SIMPLE IRA plan through Thrivent, where camp will match up to 3% of your contribution.
- Monthly DAWG Days (September-May), 24-48 hour silent retreat annually, and time set aside for mentor/discipler as part of work week.
- Expectation that you will work an average of 40 hours/week throughout the year, knowing that there might be particular weeks and seasons that require more.
- You are an ambassador of the ministry of Riverside and will reflect and uphold our mission, core values, and statement of faith.

Revised Wednesday, February 12, 2025